

St. Patrick Church

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August 27, 2019

Mr. Michael R. Cusack
Chairman and CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Mr. Cusack:

We are presently in the process of working on a proposed addition of 8,000 square feet to St. Patrick Church. Our Campaign Committee decided to employ your firm based on recommendations from various individuals, including a pastor from a neighboring parish in our archdiocese. We were especially impressed and pleased that Steve Babcock was assigned to work with us from the beginning to develop a successful campaign. After receiving input from a select group of parishioners and myself, Steve developed a campaign goal of \$3,000,000 – ***Remembering our Past, Building our Future Together***, in addition to committing the resources necessary to achieve our goal.


The progress of this campaign was amazing. We began in the middle of October and completed the campaign in the second week of December. Our goal was achieved!

While the fundamental success of this campaign was due to the generosity of our parishioners, I would unequivocally state that Steve Babcock was the key factor, with his experience, style, and administrative skills that brought everything together to the amazement of many people, including the staff of our archdiocesan chancery.

In summation, I want to state how pleased I am with the work of your firm, Guidance in Giving, and would recommend your firm to any parish contemplating a significant fund drive. However, I also wish to express my sincerest gratitude to Steve Babcock, who managed the total administration of this campaign leading to its successful completion.

Not only would I strongly recommend your firm to any pastor contemplating a major fund raising campaign, but I especially would recommend Steve Babcock as the professional coordinator based on our positive experience with him.

Sincerely yours,



Monsignor Thomas J. Barry
Pastor