



ST. FRANCIS OF ASSISI

CATHOLIC CHURCH

March 21, 2014

Mr. Michael R. Cusack
Chairman and CEO
Guidance in Giving, Inc.
225 Snedecor Avenue
Bayport, NY 11705

Dear Mr. Cusack,

I am writing today to thank you for excellent support and recommendations for planning and conducting the three-year \$6.5 million dollar Capital Campaign we started at St. Francis of Assisi parish in October 2010. I am pleased to tell you that largely because of your strategic guidance, applied specifically from the Feasibility Study conducted during the initial stages of our Capital Campaign, we were able to ultimately exceed our campaign goal.

As a matter of fact, we have realized \$6,465,782 in cash from \$6,874,715 in pledges to our Capital Campaign. Receiving a significant amount of early pledges in 2010 and 2011 allowed us to build an approved project budget and start construction on our new church and chapel in early December 2011. We made excellent construction progress and, as a result, completed the project in 24 months. On an icy freezing December 7, 2013, Bishop Kevin Farrell dedicated the new church and chapel during a beautiful Mass. Subsequently, we celebrated our first Christmas Masses in the new church, and are now in the midst of plans for our celebrating our first Easter Masses in the new church.

I would like to thank you and your team, your on-site support, and especially for always being available to our Development Office for as-needed strategy discussions during our three-year campaign. It was especially reassuring to have Steve Babcock only a phone call away. Please convey my appreciation to Steve for all he did to ensure we started the campaign on the road to success.

Again, thank you for your superb campaign planning guidance.

In Christ,

Rev. Msgr. Larry Pichard
Pastor